

# INTERSECTIONS

THE QUARTERLY NEWSLETTER FOR CROSSROADS JOBS

WELCOME TO OUR FIFTH EDITION – A RECORD YEAR IN THE MAKING!

## A YEAR OF NEW OUTREACH

BY CAROL SMITH, DIRECTOR

### A Heartfelt Thank You To Wells Fargo and Others



Wells Fargo provided support to Crossroads Jobs for the third year in a row. Their grant is invaluable as we continue to provide job placement assistance to the Loudoun community.

We were also grateful to have been part of Benefit Loudoun this year to raise awareness in Loudoun. A special thanks to our Board Member, Juli, for providing a table for us!

CJ is also very pleased to be part of the Combined Federal Campaign (CFC) this year. We were part of a training session at the Pentagon earlier this month and return in October for another presentation. If you or someone you know is a Federal Employee, active or retired, please share our CFC number: **CFC# 82962**.

## SPOTLIGHT ON OUR VOLUNTEERS

Melissa Estes joined our team early this year and has been a wonderful addition to CJ. Melissa brings extensive experience



as a recruiter, business leader, and manager, combining both executive search expertise, and more recently, as a consultant to a broad array of companies. She teaches two of our workshops, Eyes-on-the-Prize and Conflict Resolution, bringing her wealth of knowledge to our applicants.

Thanks, Melissa!

## KUDOS TO OUR LOCAL PARTNERS

Thanks to these Loudoun area companies who recently employed CJ candidates:

- Loudoun County Public Schools, Ashburn
- Chief Technologies, Sterling
- Leesburg Office Cleaners, Leesburg
- Amazon, Sterling
- Blue Ridge Speech & Hearing, Lansdowne

## 2018 MISSION UPDATE

CJ provides individualized service, so positions include a wide range of job titles, including, Teaching Assistant, School Social Worker, Custodian, Crew Member, Medical Front Desk, Store Associate and Administrative Assistant. There is a job for everyone and in 2018, we have so far placed **54** individuals in permanent jobs!

We are thrilled to provide classroom space for the Loudoun County Public School's Community and Schools Together (CAST) program. Five students and two teachers come to our office each day for job search and life skills training.

[See <https://vimeo.com/224678484>]



RECENT GRADUATE SUCCESSES

**Patricia** – “I lost my job and I was so desperately looking for a job to cover my needs, a friend give me the information of crossroad, so I called and left a message. The next early morning Yanci called me and explained how I could be part of the Crossroads program. Since the first appointment, crossroad made me feel so comfortable. They worked on my resume and cover letter, sent me several emails for interviews with prospective employers. As a mom I always dreamed of working for the county during the hours that work with my family. I applied and interviewed at different places including LCPS. After 3 weeks I got a call from LCPS with a job offer!”

**Natalia** moved to the US from El Salvador two years ago with a nursing degree, but little English. She attended and graduated from Loudoun County high school. She then came to **CJ**. Her job counselor helped create a resume and prepare her for job interviews. She submitted her resume to several medical facilities and senior care centers. Soon after, she received phone calls for two interviews on the same day. She received job offers from both places. She was extremely excited and accepted the position at a local healthcare center, a place that provides excellent opportunities towards her future goals.



**Laura** came to **CJ** feeling discouraged, having applied to many positions in her field with few interviews. **CJ** encouraged her to apply for a few specific openings then emailed HR managers. She spent two hours the day before the interview, practicing standard interviewing questions, focusing on her skills and how they fit the job. Two weeks later, she found out she was hired!



**Guillermo** needed a part time evening position to adequately support his family. A local office cleaning company sent a job description that fit the hours needed. **CJ** arranged an interview and he received a job offer and now earns enough to support his family.

Call us today at (703) 771-4112 or email [findajob@crossroadsjobs.org](mailto:findajob@crossroadsjobs.org).

*Crossroads Jobs is a Loudoun County nonprofit, offering individualized job search and placement services to unemployed and underemployed area residents*

**Crossroads Jobs**

1 East Market Street  
Leesburg, Virginia 20176